



Edward R. Gates

Shareholder

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Education

Yale University, BS,
Biology

Boston University School
of Law, JD

Practice Groups

Biotechnology

Licensing & Transactions

Litigation

Mechanical Technologies

Pharmaceutical

Post-Grant Proceedings

Ed Gates has practiced for 35 years in the pharmaceutical, biotechnology and medical arts. Clients describe Ed as “strategic,” “effective” and “persuasive.” He is perennially recognized by Chambers, Best Lawyers in America and Massachusetts Super Lawyers, among many others.

Ed recently stepped down after serving as the firm’s Chairman for 15 years. The firm has benefited from Ed’s service in other capacities, as its President and Managing Partner, a member of its strategic planning committee over a 20 year span, and as the founder of its biotechnology and pharmaceutical groups.

Ed represents clients through all strata, from startups to fortune 500 companies as well as some of the most prestigious universities and research institutions in the world. He has helped clients from inception through successful public offerings and exits and has co-founded several biotechnology companies.

Ed’s practice spans licensing, patent portfolio development, counseling, post-grant practice and litigation. Ed’s experience helps him recognize and capture value at the intersection of technology, IP and business. His extensive experience places him in the elite of IP transaction lawyers. Known nationally for his understanding of university policy with respect to IP, Ed is effective on either side of the table in structuring technology deals arising out of universities and research institutions. He serves clients from both the firm’s Boston and New York offices.

Client testimonial:

"Ed is not only a *superb* intellectual property attorney but also has proven indispensable in negotiating and drafting complex agreements."

Client testimonial:

"Ed has been our equalizer."

Client testimonial:

"Ed grasps the workings of complex technologies, unravels knotty contract language, and communicates straightforward solutions in a positive manner, enhancing relationships in intricate, deadline-driven deals."

Client testimonial:

"Ed's counsel has been invaluable in turning technologies with scientific promise into a portfolio of intellectual property at the center of deals recognized at industry gatherings and in business media coverage."

Experience

- Built pharmaceutical and biotech portfolios on which billions of funding is based.
- Lead counsel for scores of pharmaceutical and biotech transactions.
- Author of numerous university template license agreements.
- Lead counsel resolving scores of disputes.
- Lead counsel in marathon 30-hour bankruptcy auction resulting in revival of debtor.

Activities

- American Intellectual Property Law Association
- Association of University Technology Managers (AUTM)
- Boston Patent Law Association
- Licensing Executives Society

Recognition

- Repeatedly named to the list of Massachusetts Super Lawyers
- Named to the Top 100 Lawyers, Massachusetts and New England - Massachusetts Super Lawyers
- Recognized as a leader in Intellectual Property Law in Massachusetts by *Chambers USA*
- The World's Leading Technology Licensing Lawyers - *IAM*

Licensing 250

- Repeatedly recommended by the *IAM Patent 1000*
- AV Preeminent - *Martindale-Hubbell*
- 2013 Top Rated Lawyer in Technology - *American Lawyer Media and Martindale-Hubbell*
- Repeatedly included in *The Best Lawyers in America*©
- Named a 2018/19 Global IP Star by *Managing IP*.
- Repeatedly named a "Life Science Star" by LMG Life Sciences